

U.S. Biathlon Association, Annual Membership Meeting 4:00 P.M. December 3rd, 2015 Meeting Minutes, Submitted by Art Stegen, Secretary

I. Call to Order

Chairman, Bill Burke called to order the Annual Membership Meeting of the U.S. Biathlon Association via teleconference on December 3rd, 2015 at 4:00 P.M.

II. Roll Call

Members of the Board of Directors present for the teleconference were: Bill Burke, Art Stegen, Bill Alfond, Phyllis Jalbert, Sarah Konrad, Bitsy Kelley, Jerry Baltzell, Brian Olsen, Carolyn Bramante, Jim Page, and Susan Miller. Also present on the call were CEO/President Max Cobb and Legal Consul Ed Williams. The members present represented a quorum.

III. Agenda

Pursuant to Section 519 of the New York Not-for-Profit Corporation Law, the agenda of the meeting was to present to the membership an annual report of the Directors to the membership.

IV. Directors Report

Chairman Bill Burke welcomed the participants and asked those present for a moment of silence for Larry Pugh. He shared some of his thoughts for the past Chairman mentioning that he had a profound impact in many areas. He asked for approval of the 2014 Annual membership meeting. A motion for approval of the minutes was approved.

The Directors Report was previously made available to the membership and posted on the USBA website. It included the Financial Report of the Association's Independent Auditors and listed the assets and liabilities of the USBA (including trust funds, if any) as of June 30, 2015; the end of the Association's 2014-2015 Fiscal Year as:

a. Assets: \$ 209,816b. Liabilities: \$ 686,592

The revenue (or receipts) of the Association (both unrestricted and restricted to particular purposes during the 2014-2015 Fiscal year was \$ 2,376,696 and the expenses (or disbursements) of the Association, for both general and restricted purposes, during the 2014-2015 Fiscal year was \$ 2,629,477.

The number of members of the Association as of the date of record for the October 31, 2015 Annual Meeting was 924. This represented an increase of 21 members from the end of the prior membership year of 2013-2014 (904). This is the seventh year of increasing membership. Additional efforts at increasing membership are on-going.

Bill Burke summarized the Director's report and thanked members saying it was a privilege to work with everyone. He stated that his role was made easier because everyone worked so well together. He gave a special thanks to CEO/President Max Cobb.

V. CEO/President's Report

CEO/President Max Cobb began his report by saying that it was a hard day with Larry Pugh's death, which followed only a few months after the death of former Vice Chairman Charlie Kellogg. Both of these individual's service to the Association had meant a great deal.

Concerning the appointment of the Independent Auditor, authorization of the Secretary to take any required action and election of the new Members of the Board, all votes were overwhelmingly favorable. The Independent Auditor of Dawson, Smith, Purvis & Basset was approved and all candidates for the elected positions were approved with the required athlete representation exceeded at 27%. Those elected were Bill Alfond as Vice Chairman, Art Stegen as elected Secretary, Phyllis Jalbert as Treasurer, and Jim Page and Susan Miller were elected as Independent members. A motion was made to accept the results of the election and appointment of the Independent Auditor and was approved.

Max Cobb announced last year's budget was on track with expenses but that the current status is due to a shortfall in revenue and that a revitalization of the U.S. Biathlon Foundation hopes to improve the financial position. Full sponsorship of State Street has been secured for 2016, however it is not secure for next season and the Association may need to be prepared for that outcome. The USOC had approved a matching grant of \$25,000 plus an additional grant of \$23,000 for administration services starting in January. The USBA fundraising annual campaign set a record of raising \$98,704.

With the 2016 international season under way the staff reports they are proud of the programs in place and are especially proud of the progress made by junior Sean Doherty who achieved a top 20 finish in the first World Cup. Along with Lowell Bailey's earlier performance and the improvement in the women's ski and shooting times the team strength has improved. Recruiting has been successful and the new athletes are showing remarkable early improvement.

On the athlete development side of competitive programs a National Race Series will be re-introduced this season with volunteer Regional Coordinators helping in each area and they will have monthly meetings with Bernd Eisenbichler. The Coaches

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Education program has been revitalized and a conference has been scheduled for May. National coaches have been working to improve coaches education and have developed and active App that intends to share information between the National coaches and local coaches.

The World Cup is scheduled for 11-14 February in Presque Isle, Maine. Broadcasting agreements have been reached with NBC Sports for the two North American World Cups and the World Biathlon Championships in Oslo. The content will air on NBC's Universal HD network which is in 55 million homes.

Max concluded his remarks with a summary of the recent WADA report about the shocking Russian doping violations that appear to be "state support" doping.

VI. Open Forum

A motion was made to have an additional Board of Directors meeting in late February. The motion was passed and a date will be set for the meeting following the World Cup at Presque Isle, ME. The Audit Committee will meet in beforehand and provide a report for the next Board of Directors meeting.

Five former athletes will be inducted into the Hall of Fame. These honors will go to Dick Mize, an early competitor, Bronze medal winners from the first World Championships for women; Julie Newnam, Holly Beattie and Kari Swenson, and one of the first USBA and Olympic women's team members Patrice Jankowski.

VII. Adjournment

The meeting was adjourned and the teleconference ended at 4:50 P.M.